



AWS Outposts

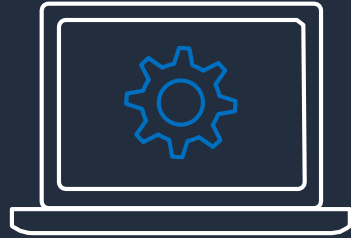
AWS Services On-Premises

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Applications that need to remain on-premises



Latency sensitive

Equipment and processes sensitive to compute latency

Interactive workloads such as AR/VR, design, and visualization

Complex workloads that span a variety of host and storage systems



Local data processing

In hybrid workflows, transcoding, filtering, caching, and alerting applied at the edge

Bringing AWS compute to large datasets that can't be easily moved



Residency

Where regulations dictate that data and infrastructure reside in specific countries

Where contracts specify where applications are deployed

Where enterprises are not ready to move to AWS regions for Infosec or other reasons

Customers want the **same** experience across on-premises and the cloud



Same reliable, secure, and high-performance infrastructure



Same operational consistency



Same services and APIs



Same tools for automation, deployments, and security controls



Same pace of innovation as in the cloud

AWS Outposts

AWS Outposts: Bringing AWS on-premises



Same AWS-designed infrastructure
as in AWS
data centers (built on
AWS Nitro System)



Fully managed, monitored,
and operated by AWS
as if in AWS Regions



Single pane of management
in the cloud providing the
same APIs and tools
as in AWS Regions

Real-time interactive applications

MCAD Gaming or live streaming ERP Medical HER/EMR data 3D modeling

SharePoint Web apps Robotics Factory floors Health care operations

Records management systems

Data processing & integrity

Genomic sequencing Autonomous vehicles eCommerce EDA

Home shares High fidelity image analysis Enterprise apps

Databases Manufacturing Automation PACS or patient Imaging Telco CDR

Edge processing SCADA systems Sports Books

Processing time series of video, image, or audio data Inference and training at the Edge

Gaming or live streaming 3D modeling Inference computing
Audio/video processing Medical imaging

AWS Outposts rack

Industry standard 42U rack

Fully assembled, ready to be rolled into final position

Installed by AWS, simply plugged into power and network

Centralized redundant power conversion unit and DC distribution system for higher reliability, energy efficiency, easier serviceability

Redundant active components including top of rack switches



AWS Outposts: addressing customer challenges



Simplifying IT with fully managed infrastructure, growing IT efficiency, and responsiveness to business needs



Amplifying developer productivity with same popular AWS API, console, tools, and broad ecosystem of partner solutions

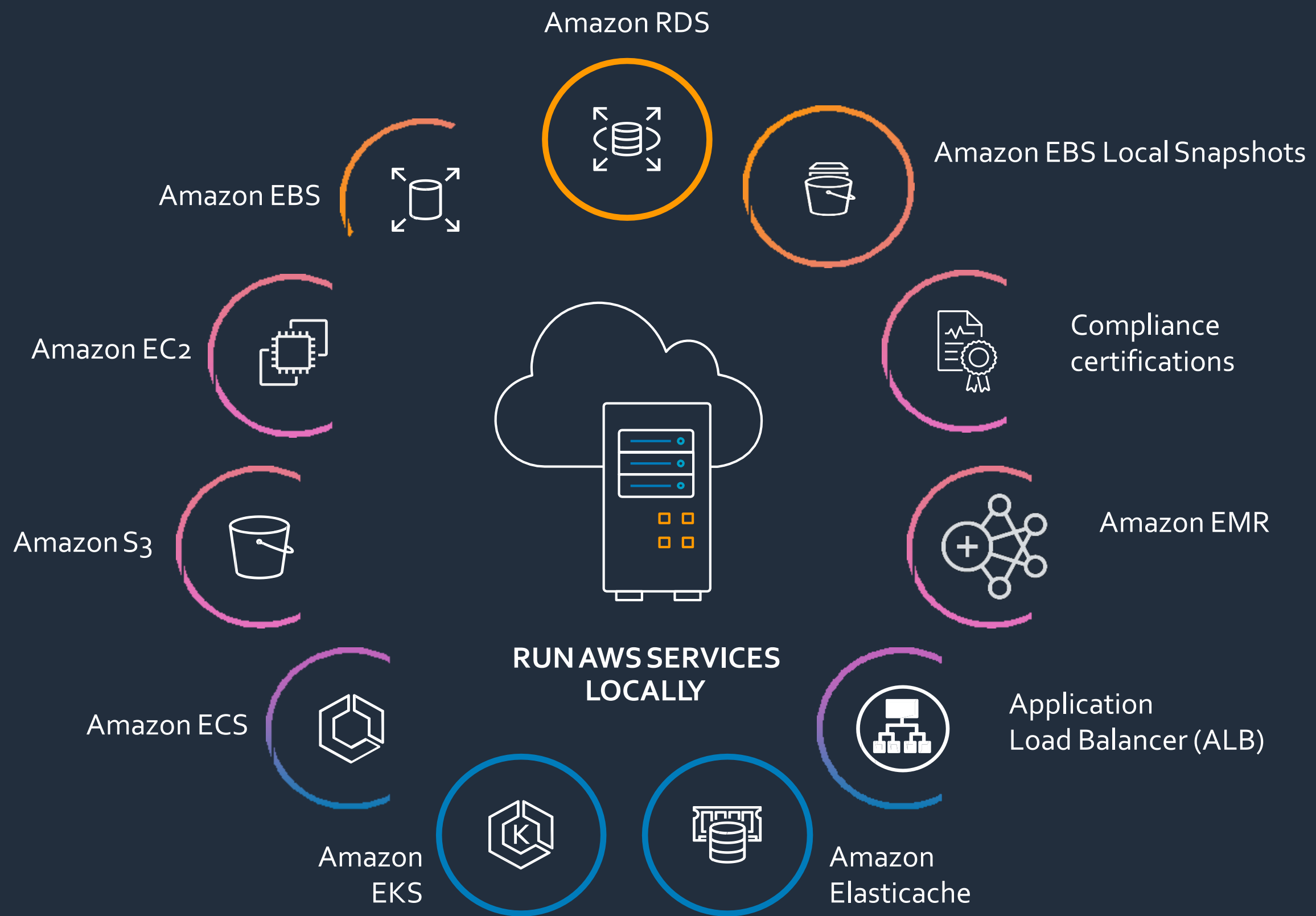


Enabling IT and developers to accelerate pace of business innovation

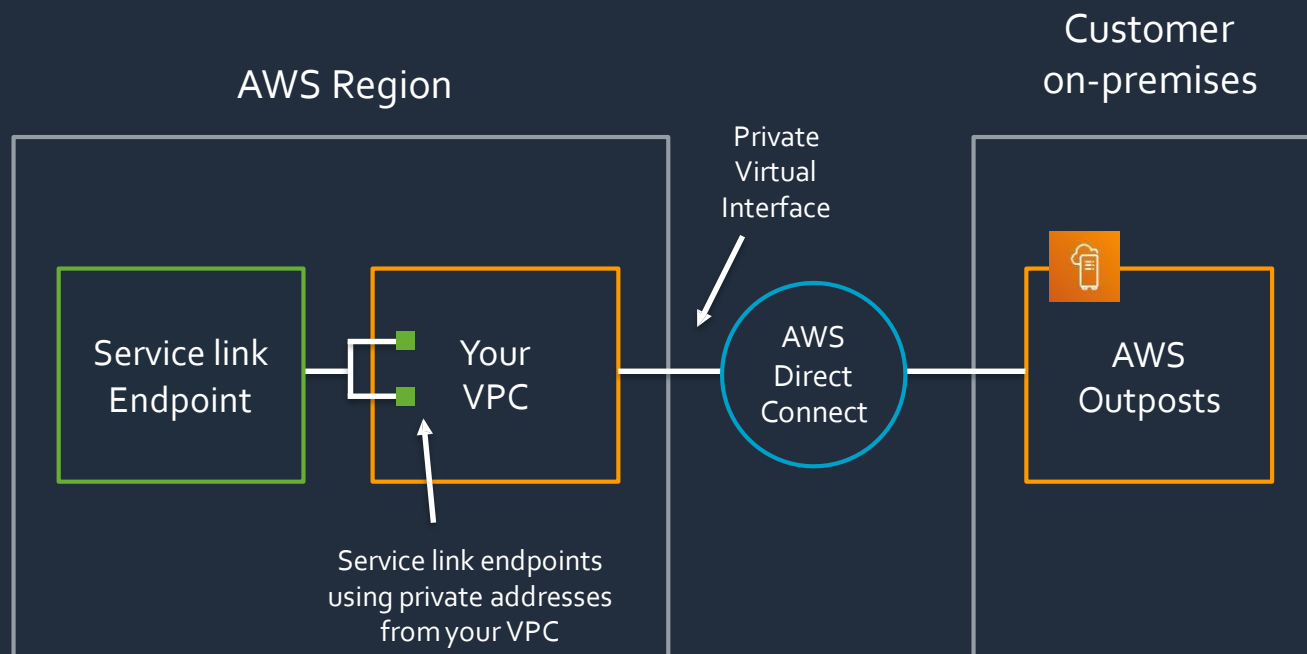


Delivering cloud infrastructure and services where needed to meet data residency and regulatory requirements

AWS services on-premises



Connect to your AWS Region



Private WAN access

- **AWS Service link access:** Connects to a VPC that you own, in your AWS Outposts account
- **Access from your VPC to your on-premises:** Uses an AWS Direct Connect private virtual interface, or other private means such as VPN
- **Service link Endpoints use private addressing:** Using private addresses in your VPC range, service link endpoints are reachable via VPC routing, no public IP's required
- **No public IPs required:** Through your AWS Direct Connect, all IP addressing can be private

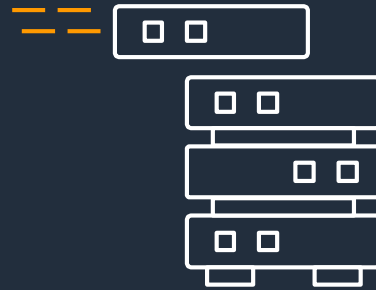
Getting started

3 steps to get started with AWS Outposts



1. Order

Select your compute and storage capacity



2. Install

AWS delivers and installs the Outpost



3. Launch

Use standard AWS APIs or Management Console to launch and run AWS resources locally

**Security, compliance,
and responsibility**

AWS Outposts: security and compliance

- AWS Outposts have an **updated shared responsibility** model
- **AWS is responsible for protecting Outposts' infrastructure** similar to securing infrastructure in the cloud today
- **Customers** are responsible for **securing their applications** running on Outposts as they do in AWS Region
- Customers are **also responsible** for the **physical security** of their Outpost racks
- AWS services launched locally on Outposts will go through a separate evaluation for certifications and existing certifications **WILL NOT** apply
- Compared to certification for other AWS services, with AWS Outposts the customer owns the responsibility for physical security and access controls around the Outpost for compliance certification

Outposts security

- Built-in **tamper detection**
- Enclosed rack with a lockable door
- Data on Outpost is **encrypted**
- Removable and destroyable **hardware security key** on each server
- Encrypted network connection to the AWS Region
- **Physical security** of the Outpost location is the **customers** responsibility



Summary

Emerging need for low-latency, local data processing, and data residency

Customers want the same experience on-premises and the cloud

AWS Outposts delivers the same fully managed infrastructure, services, and APIs as in the cloud

Simplifies IT,
grows IT efficiency
Amplifies developer productivity
Accelerates pace of innovation



Thank you!